







advancing the health of New York's individuals and communities

1925 - 2025











100 years of advocacy and representation

Message from the President

Marie B. Grause, RN, JD | President, HANYS



HANYS has proudly supported and served our members since 1925. A century of dramatic changes in healthcare technology, care delivery and patient needs, unprecedented pandemics and natural disasters has not changed our core mission. HANYS exists to advance the health of individuals and communities by providing leadership, representation and service to our members statewide. As we look to our next 100 years, we remain committed to advancing and supporting solutions that will drive New York's healthcare system toward a more sustainable, equitable and person-centered future.

HANYS fights for our members and the incredible work they do every day in communities across New York state. We advocate for them and the healthcare needs of New Yorkers in Albany and Washington, D.C., engaging with policymakers, agencies and the media often in collaboration with other association and community partners. We also provide premiere educational programs, expert data analysis, renowned quality improvement initiatives, extensive business services and more to our members, clients and partners.

Please reach out to learn about the many ways that HANYS can best support your organization. Feel free to give me a call at 518.431.7765 or email me at <u>bgrause@hanys.org</u>. We look forward to helping your organization, patients and community members.

Membership-driven

HANYS nonprofit and public member organizations serve 20 million New Yorkers in every community across the state.

HANYS values close member partnerships to ensure that our policy agenda and activities reflect the needs of our members. HANYS collaborates and engages with our member executives and staff through committees, task forces, one-on-one member site visits and customized presentations covering a wide variety of health finance, quality, governmental affairs and regulatory priority issues.



Our expert staff, data resources, grassroots advocacy, extensive clinical and operational experience and political acumen enable us to positively influence the outcome of important health policy debates in Albany and Washington. We are constantly working to provide the resources and guidance our members need to lead their organizations.





nursing homes



home care agencies, hospices, adult day programs and other continuing care providers



other healthcare providers including off-campus emergency departments, clinics, county and regional health collaboratives and associate members

WHAT WE DO

Leading healthcare advocacy

State governmental affairs

HANYS' state governmental affairs team leads the strategic development of our state legislative policy agenda in Albany, including advocacy on budget, legislative and regulatory issues. HANYS works with key advocacy partners and coalitions to advance proactive policies that support our members.

Federal governmental affairs

With an office based in Washington, D.C., HANYS' federal governmental affairs team advocates to protect hospitals and healthcare systems from reductions and negative policy changes to Medicare and Medicaid, while seeking to enhance and improve federal programs impacting our members. HANYS and our federal advocacy partners, including the American Hospital Association, Association of American Medical Colleges and others, leverage members' grassroots advocacy and strong relationships with New York's congressional delegation to impact public policy debates.

Premier educational programs

HANYS offers high-quality educational programming to healthcare professionals across the continuum of care. Our programs are delivered by industry experts and HANYS staff to help our members succeed in today's era of healthcare transformation.

Expert policy analysis

With extensive knowledge, experience and specialized skill sets in the areas highlighted below, our policy experts work side by side with members to support and advance healthcare in New York state. We are available around the clock to provide one-on-one support to members.

- Finance and Analytics
- Managed Care and Insurance
- Quality
- Regulatory Affairs
- Behavioral Health
- Emergency Preparedness
- Health Information Technology

- Workforce Development
- Community Health
- Rural Health
- Healthcare Governance
- Post-Acute Care
- Delivery System Reform
- Legal and Compliance
- Health Equity

FEATURED publications

The Case for Change

Still on the brink: NYS hospitals continue to face significant fiscal, workforce and payer challenges

Every role, every region: Healthcare workforce crisis requires urgent action

No more waiting: Recommendations to begin addressing care delays for NYers with complex needs

Hospital Economic Impact Analyses

Pandemic Preparedness: COVID-19 Lessons Learned in New York's Hospitals





onsite and online educational programs and events



5,400+

staff and trustees of HANYS member organizations and healthcare providers participated in educational programs in 2024

About HANYS

The Healthcare Association of New York State is New York's statewide hospital and continuing care association, representing nonprofit and public hospitals, nursing homes, home care agencies and other healthcare organizations. Celebrating its 100th year in 2025, HANYS is a nonprofit organization whose mission is to advance the health of individuals and communities by providing leadership, representation and service to healthcare providers and systems across the entire continuum of care.

HANYS.org

OUR PARTNERS

HANYS has strong relationships, strategic partnerships and overlapping membership with allied hospital and healthcare associations:

Greater New York Hospital Association

Nassau-Suffolk Hospital Council

Northern Metropolitan Hospital Association

Suburban Hospital Alliance of New York State

Iroquois Healthcare Alliance

Healthcare Association of Western and Central New York, Inc.

Northern New York Hospital Association

At the national level, HANYS has a strategic alliance with the American Hospital Association, which strengthens our federal advocacy on behalf of New York's healthcare providers.

OUR AFFILIATES











